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Dear Prof. Benad,

Thank you very much for your consideration and kindness!

Since our internal process for the visit in our government has not been completed yet, we have not confirmed our flight itinerary, and made the detailed schedule.
As soon as it is confirmed, we will make our detailed schedule and certainly update you with the latest information. For your information, we will pay for all the related expenses of our trip in Israel.

Many thanks again !

Best Regards,

Yun Jiang

: Benad Goldwasser [mailto:benadgold@gmail.com]
: 2015 4 13 16:24
:
: 'Ehud Barak'; ' '; 'Gadi Ginot'; 'Dan Sztybel'; gilieden@gmail.com
: Re: Next step from SAIL, thank you!

Dear Mr. Yun Jiang,

I hope things are going well with your government and the Israeli Embassy dealings.
As we are trying to organize as many meetings with innovative start up companies as possible, I would kindly like to inquire as to your travel arrangements. Do you know when you are expected to arrive in Israel on May 10? When are you expected to leave on Friday, May 15?
If you do not have that information yet, please let me know this at your earliest convenience. I remain,

Sincerely Yours,

Benad
On Apr 9, 2015, at 10:24 AM, wrote:

Dear Prof. Goldwasser,

We have confirmed our members of the delegating to visit Israel, including the candidates from SAIL, SAIL's portfolio companies and partners.
The list of the members and the related detailed information is attached to the mail.

The Chinese members will need the invitation letters from your side. Could you please prepare for us?
According to the instruction from the official website of Embassy of Israel, the invitation letters must at least include but not limited to the Israel company title, stamp, signature of the senior executive, aim of the visit, timing of the visit.
Some of the members are US citizens. We suppose they do not need the invitation letters.

After receiving the invitation letters, we will need to go through the internal process of Shanghai Governments. So, I am afraid that the time will be a little tight. Could you please send us the scanned invitation letters firstly? If possible, it will be better for us to have the letters as soon as possible, and no later than next Monday.

Thank you very much in advance! And, could you please share with us the detailed address of your office? We may need the information for choosing the hotel, and other related arrangement. Your efforts for our trip are greatly appreciated.

With Best Regards,

Yun Jiang

: Benad Goldwasser [mailto:benadgold@gmail.com]
: 2015 4 1 21:07
:
: Ehud Barak; ; Gadi Ginot; Dan Sztybel; gilieden@gmail.com
: Re: Next step from SAIL, thank you!

Dear Mr. Wun Jiang,

Thank you very much for your message and for sharing your ideas concerning your upcoming visit . We will be pleased to plan accordingly. We will include an introduction to the seven innovative companies you requested, as well as others that fall within your teams sphere of interest as well as other innovative companies. You will receive a revised schedule as soon as all the details are in place.

BIOMED 2015 Conference in Tel Aviv, will be an excellent opportunity to view firsthand the dynamics of the industry; we will include in the schedule and revert with our suggestion regarding your attendance. Concerning the cultural aspect, subject to time constraints, we would like to have you visit Jerusalem (45 minutes' drive from Tel Aviv), it is very unique and will give you some insight into the country.

Please advise if we can support you in hotel arrangements. Your suggestion to have the meetings in a conference room at the Hotel is very appropriate and will be more productive.

We will be happy to help in any way to ensure a productive and mutually beneficial experience. Looking forward to your visit.

Kind regards,

Benad

On Mar 31, 2015, at 4:26 PM, wrote:

Dear Prof. Goldwasser,
Thank you very much for your consideration and recommendation for us!
Sorry for the delay. However, the list of candidates of our delegation has not been confirmed yet. The delegation will include 9-10 members from SAIL, SAIL's portfolio companies and some local industry leaders. We will inform you as soon as the members are determined.
Regarding the itinerary, we would like to propose that we will spend most of our stay in Israel for the meetings with innovative companies, to learn from the biomedical industry in Israel. And we plan to have one day (probably the last day) for the visit of the city or other places.
For the presentation of innovative biomedical companies, if possible, we would like to ask them to come to our hotel's conference room, or any other appropriate place. We think it may be better to save the time, and to make the chance of seeing more companies. And surely we will also visit the companies on the spot if necessary.
Meanwhile, we have also taken the advice from our members, for the list of innovative biomedical companies in Israel and the itinerary. Some of our members would like to know more about the companies they are interested, if possible. The related information is listed below. Of course we will make the final list according to your suggestions and recommendations.

1. Primary list of seven innovative companies in Israel:

   Attached to this mail.

2. One of SAIL's portfolio companies would like to know more about the mobile health and high end medical equipments companies in

Israel, including MRI CT PET X-ray Radio Therapy, etc.. Could you please kindly make some recommendations?

3. We have heard that during May. 12th-14th., there will be a BIOMED 2015 Conference in Tel Aviv. Probably, we would like to take the chance to visit this great exhibition.

4. We will have one day for the visit or other arrangement.

Many thanks again! We will update you with our progress in preparing our visit. Your arrangement and suggestions are greatly appreciated.
Looking forward to meeting you in May!
With Best Regards,
Yun Jiang
Shanghai Alliance Investment Ltd.

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: "Benad Goldwasser" <benadgold@gmail.com>
: 2015-03-30 16:53:15 ( )
: " " <jiangyun@cn-sail.com>
: "Ehud Barak" <ehbarak1@gmail.com>, " " <sxd@cn-sail.com>, "Gadi Ginot" <gadi@physio-logic.co.il>, "Dan Sztybel" <dansztybel@gmail.com>
: Re: Next step from SAIL, thank you!

Dear Mr. Wun Jiang,

We are all very excited about your planned visit to Israel and are busy preparing for this intended meeting.
As I mentioned in a previous communication, we would be glad to help create the itinerary of your visit to our country so that you may be exposed to our history, culture, as well as to the innovative spirit of Israel.

Towards that end we would like to take you on a visit to Jerusalem including the old city of Jerusalem and the holocaust museum. We would like to take you to a visit at "ISCAR Metalworking" that is an Israeli tool making company located in the North of Israel in an industrial park responsible for 10% of the exports of Israel industry. In 2006, the famous investor Warren Buffett purchased a 100% stake in the company (the only company he bought outside the USA), which is one of Berkshire Hathaway's largest non-insurance companies. We would like you to visit the

Weizmann Institute of Science, a world renowned research institute and to some other interesting cultural and historical sites.
This of course is in addition to having 15-20 very innovative start ups present their stories to you.

If this approach is acceptable to you, we would like to receive some information as to the size of the delegation, how many people will be coming, do they have any preferences as to what to do and see, does anyone have any culinary or health related restrictions etc.

Once you have the names and passport numbers of the people who are to come we will be able to send you an invitation letter as requested, but this can be done a little later.

I will be looking forward to your response at your earliest convenience. I remain,

Sincerely Yours,

Benad

On Mar 16, 2015, at 3:28 AM, wrote:

Dear Prof. Goldwasser,

We have confirmed that our schedule of Israel trip will be around May 10th - 15th. to accomodate with the arrangement of Mr. Barak.

We are now still confirming with the list of the members of our delegation, as well as the itinary. Then,we will send you the complete list, and we may need to bother you for the preparation of the invitation letters. Thank you very much in advance !

With Best Regards,

Yun Jiang

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:"Benad Goldwasser" <benadgold@gmail.com>
:2015-03-09 18:05:08 ( )
: " " <jiangyun@cn-sail.com>
: "Ehud Barak" <ehbarak1@gmail.com>
: Fwd: Next step from SAIL, thank you!

Dear Mr. Jiang

> I hope all is well with you. I was asked by Mr. Barak to inform you that he was unable to change his schedule for the first week in May and we would therefore like to ask you to make best effort that your visit to Israel will take place between May 10 to 15 if possible.
>
> Thank you in advance for your kind attention and consideration,
>
> Best Regards,
>
> Benad
>
> Benad Goldwasser MD MBA
>
> Begin forwarded message:
>
> **From:** Benad Goldwasser <benadgold@gmail.com>
> **Subject: Re: Next step from SAIL, thank you!**
> **Date:** March 6, 2015 10:42:21 AM GMT+02:00
> **To:** <jiangyun@cn-sail.com>
> **Cc:** "ehbarak1@gmail.com Barak" <ehbarak1@gmail.com>, Dan Sztybel <dansztybel@gmail.com>
>
> Dear Mr. Jiang,
>
> Thank you for your kind letter. We too were delighted to make your acquaintance and speaking for myself I was amazed with Shanghai and your group's activities.
>
> We will be delighted to host your team in early May. Mr Barak told me it would be more convenient for him to welcome you between May 10-15 but he will accommodate his schedule to your timeline and if necessary he will make himself available earlier in the month.

Please let me know for how long you expect your team to come to Israel for? Will you have time to see some of our country or will you want to devote your entire stay to meeting start up companies?
We will be delighted to show you around and help you build your Israeli itinerary should you so wish.

We are looking forward to having you with us,

Best Regards and Happy New Year,

Benad

Benad Goldwasser MD MBA

On Mar 4, 2015, at 2:32 PM, wrote:

Dear Prof.Goldwasser,

This is Yun Jiang from SAIL. It was a great honour to meet you during your last visit in Shanghai.

According to the previous suggestion, we are planning for a business trip to Israel, to have a further chance to learn and understand of your country, your culture, and particularly, your creativity in technology and entrepreneurship. We will send a delegation to Israel, including the members from SAIL, our portfolio companies and the local leading industry leaders.

As for the timing, we propose the visit will be in the first half period of May, after the Holiday of Labor Day in China (from 1st to 3rd of May).

Sorry for the late confirmation of our visit, since we need to coordinate the availability of Dr. Jiang and other members of our delegation.

We are looking forward to the upcoming visit to Israel, as well as our future communication. Your comments or suggestions will be greatly appreciated. Thank you very much!

Best Regards & Happy Chinese New Year of Goat!

Yun Jiang
Shanghai Alliance Investment Ltd.
Add.: No. 19, Gaoyou Road, Xuhui District, Shanghai
Tel.: +86-021-64746760*317

<Primary List of Innovative Companies in Israel.docx>

<List of Members of SAIL Delegation.docx>